

**Commercial Terms & Conditions :-**

| Sl.No. | BHEL's Parameter                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Bidders Confirmation/ Comments |
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| 1      | <b>Delivery :</b><br>FOR CRX, BHEL Bhopal i.e. Door delivery. Freight & insurance in supplier's A/C and inclusive in quote rates.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Yes/No                         |
| 2      | <b>Delivery Period :</b><br>Order will be released as per our enquiry schedule. Please indicate your minimum delivery period (lead time) in weeks.<br>(Bidder to inform)<br><b>Note:</b> Package-1 (IT-01 TO 14 & 16) will be supplied after approval of BHEL OGA Drawings.<br>Package-2 (IT-15) will be supplied after approval of communication architecture drawing.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                |
| 3      | <b>Consignee :</b><br>SR. MGR. (CRX) BHEL Bhopal.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Yes/No                         |
| 4      | <b>Taxes &amp; Duty :</b> Bidder to inform                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                |
| 5      | <b>Validity of offer :</b><br>Offer shall be valid for a period 90 days from the date of Techno-commercial (Part-I) bid opening date.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Yes/No                         |
| 6      | <b>Payment Term:-</b><br>100% payment in 90 days of receipt (45 days for MSE including NSIC/ Udyog Aadhar registered suppliers as per relevant act in force), subject to acceptance of material at BHEL, on direct presentation of the documents.<br>Payment will be released milestone wise as follows :<br>❖ Milestone 01.1–Enquiry items 01 to 14 & 16 (Lot 01)*<br>❖ Milestone 01.2– Enquiry items 01 to 14 & 16 (Lot 02)*<br>❖ Milestone 02.1 –Enquiry items 15 (Lot 01)*<br>❖ Milestone 02.2 – Enquiry items 15 (Lot 02)*<br>(#any milestone defined in technical specification shall prevail over above.)<br>Payment will be due from last supply of each milestone and will be released only after MM-SCR certifies that all items against a particular milestone have been received.<br>* Package-1 (IT-01 TO 14 & 16) will be supplied after approval of BHEL OGA Drawings.<br>Package-2 (IT-15) will be supplied after approval of communication architecture drawing. | Yes/No                         |
| 7      | Prices once quoted shall remain firm within the validity or any extension thereof for placement of order, till complete execution of the order, without any escalation/increase for any reason,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Yes/No                         |
| 8      | <b>Performance Bank Guarantee:</b> PBG for 10% of a particular milestone value (after supply of material), valid for three years from the date of last dispatch of a particular milestone to be submitted. PBG to be extended, after commissioning, if required, valid up to project guarantee period.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Yes/No                         |
| 9      | <b>Bid to be submitted in 2 parts :</b><br>A : <b>Tech. Bid</b> (UNPRICED)                      B : <b>Price Bid.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Yes/No                         |
| 10     | All items shall be procured from single source as a <b>package wise</b> L1 basis.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Yes/No                         |
| 11     | Vendors should meet <b>Pre-Qualification Criteria</b> as per attached PQC to participate in subject Tender otherwise offers will not be considered for further process.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Yes/No                         |
| 12     | Vendors other than <b>customer approved</b> vendors qualifying techno-commercial requirements shall be taken-up with customer for approval before price bid opening. Price bid of only techno-commercially qualified vendor acceptable to customer shall be opened.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Yes/No                         |

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| 13 | <b>Price Impact clause due to variation in quantity</b><br>(i) BHEL shall not consider any kind of price impact offered by bidder on overall package price quoted by them due to change in quantity of any of the items of the enquiry.<br>(ii) In case there is increase in quantity of any of the items of the enquiry, bidder is allowed to offer percentage discount w.r.t the unit rate quoted by bidder against those item(s) only. BHEL shall evaluate bidder's package price for the enquiry based on discounted unit rate or original quoted price whichever is lower.<br>(iii) In case there is decrease in quantity of any of the items of the enquiry before price bid opening, BHEL shall consider the unit rate quoted by bidder against those item(s) only for evaluation of bidder's package price for the enquiry. | <b>Yes/No</b> |
| 14 | <b>Reverse Auction:</b> BHEL shall be resorting to Reverse Auction (RA) (Guidelines as available on <a href="http://www.bhel.com">www.bhel.com</a> ) for this tender. RA shall be conducted among all the techno-commercially qualified bidders.<br>Price bids of all techno-commercially qualified bidders shall be opened and same shall be considered as initial bids of bidders in RA. In case any bidder(s) do(es) not participate in online Reverse Auction, their sealed envelope price bid along with applicable loading, if any, shall be considered for ranking.                                                                                                                                                                                                                                                          | <b>Yes/No</b> |
| 15 | Supplier shall confirm compliance/acceptance to (a) all points covered above (b) all points of annexure & (c) all other standard printed terms & conditions including LD, Penalty etc. enclosed with enquiry (from no. BP200102.). Point wise compliance/ confirmation is required along with techno-commercial offer for COMML. & Technical bid separately.                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>Yes/No</b> |
| 16 | Offers of vendors not complying to above conditions will be rejected however BHEL reserves the right to modify some of these NIT conditions without assigning any reason.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <b>Yes/No</b> |
| 17 | Above conditions supersede any T&C quoted by vendor against subject enquiry                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <b>Yes/No</b> |

Please submit offer in line with above terms and conditions otherwise offer may be rejected.

Dy.Mgr (MM-SCR)